

ENGAGEMENT & CUSTOMER EXPERIENCE

presented August, 2013

micros

ESTABLISH A VISION

CRAFT A STRATEGY

DESIGN THE EXPERIENCE

PUT TECHNOLOGY IN PLACE

LAUNCH. GROW. TEST.

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IT STARTS WITH A VISION

An authentic experience that reacts to what's going on in real-time
Foster engagement and passion that builds life-long fan relationships
A digital strategy that extends to fans around the world
Total control over your site, business and customer relationships

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PAUL

24 / 7 / 365 LIVERPOOL FAN

Passion & Authenticity

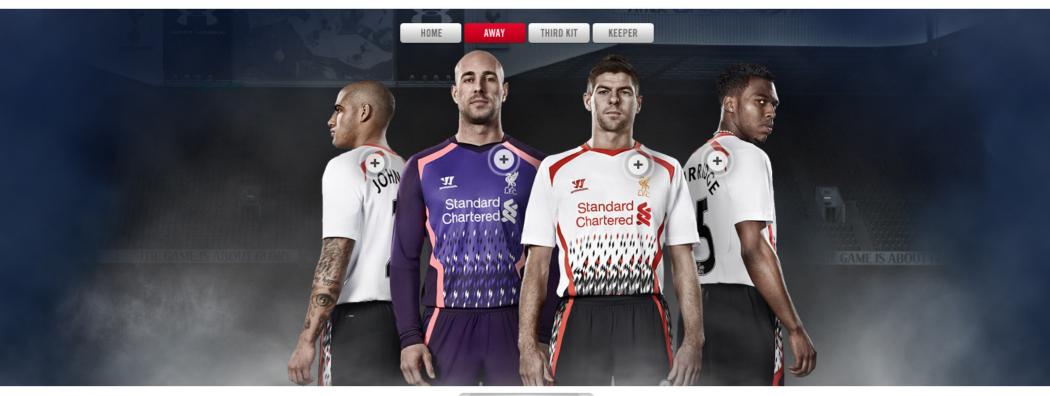


BASKET ∰

ACCOUNT -

MEN'S SHIRTS

Q



CUSTOMISE

MEN'S REPLICA KIT

Search Liverpool FC Shop



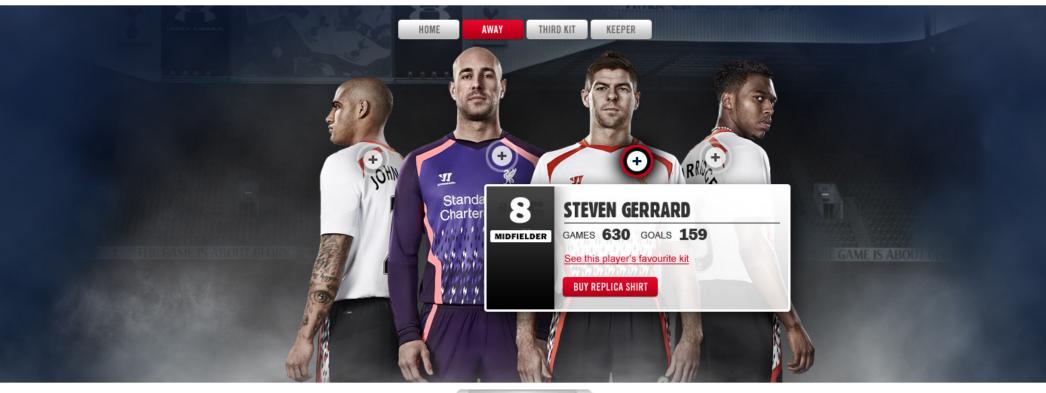
FIND IT Search Liverpool FC Shop

Q

LIVERPOOL FC SHOP

ACCOUNT -BASKET ∰

MEN'S SHIRTS



CUSTOMISE

MEN'S REPLICA KIT



ACCOUNT ~

Select a different player



MEN



MENS SHIRTS





ADVANCED FABRICS

Sed ut perspiciatis unde omnis iste natus error sit accusantium doloremque laudantium, totam rem aperiam eaque.



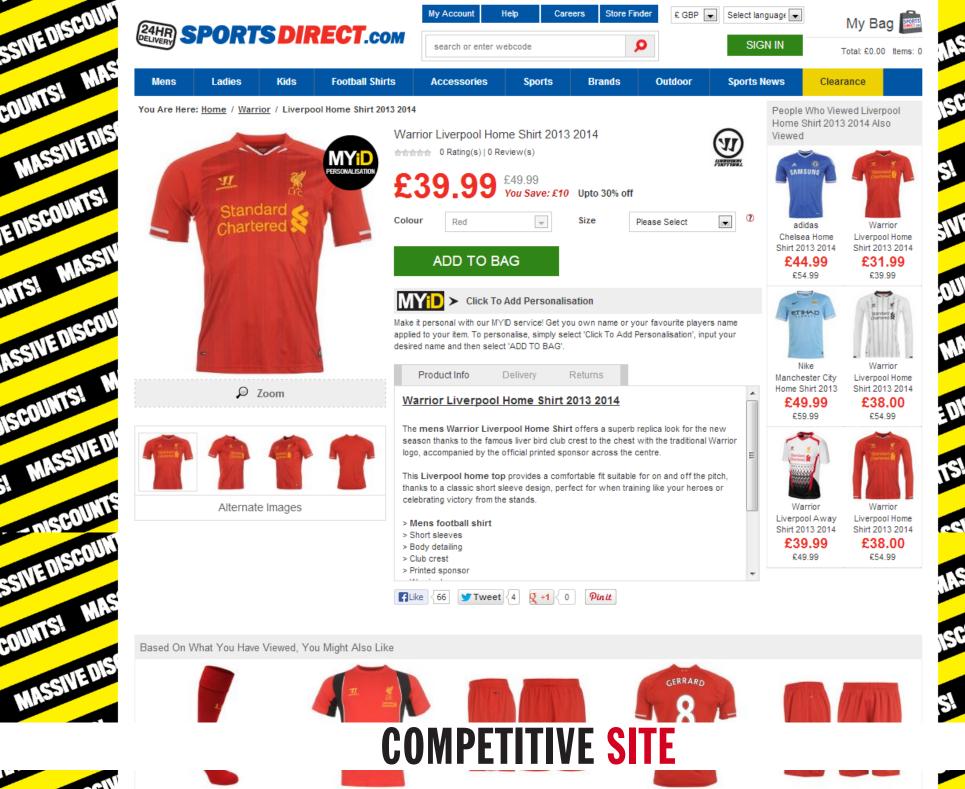
PLAYER CERTIFIED

Lorem ipsum dolor sit amet, consectetur adipisicing elit, sed do eiusmod tempor incididunt ut labore et dolore magna aliqua. Ut enim ad minim veniam.



TODAY'S GAME BALL

At vero eos et et iusto odio dignissimos ducimus qui praesentium deleniti atque quos dolores et quas excepturi sint.



Warrior Warrior Warrior Warrior Warrior Warrior
Liverpool Home Socks 2013 2014 Liverpool Cotton T Shirt Mens Liverpool Home Shorts 2013 2014 Liverpool Home Shorts 2013 2014 Liverpool Home Shorts 2013 2014 Liverpool Home Shorts 2012 2013

STEVEN GERRARD'S FAVOURITE KIT

Q

BASKET 🛒

ACCOUNT -

FIND IT

Search Liverpool FC Shop

MEN'S SHIRTS

Select a different player

STEVEN GERRARD'S FAVOURITE KIT -



HOME SHIRT

Congue ut pellentesque. Velit nec feugiat dictum quam fringilla. Tempor est sit nec libero suscipit. Nihil sodales justo. Eu vulputate a augue porta tempora. Pellentesque maecenas quisque.

Have a look ▶

BUY



SHIN PADS

Congue ut pellentesque. Velit nec feugiat dictum quam fringilla. Tempor est sit nec libero suscipit. Nihil sodales justo. Eu vulputate a augue porta tempora. Pellentesque



8, STEVEN GERRARD

A one-club man, Gerrard has blossomed as a creative midfielder with limitless energy who is renowned for scoring crucial goals at crucial times. He captained Liverpool to an incredible Champions League win in 2005, while he has also laid his hands on every other



SKINS BASELAYER A200 L/S TOP - BLACK/YELLOW

Congue ut pellentesque. Velit nec feugiat dictum quam fringilla. Tempor est sit nec libero suscipit. Nihil sodales justo. Eu velit nec feugiat dictum quamvulputate a nec libero suscipit. augue porta tempora. Pellentesque maecenas molestiae enim magna faucibusquisque.

Have a look ▶

RIIV

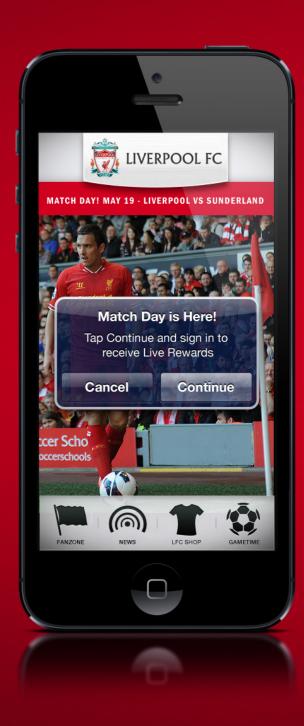


DAN

FAN AT THE GAME

Connect to game day moments







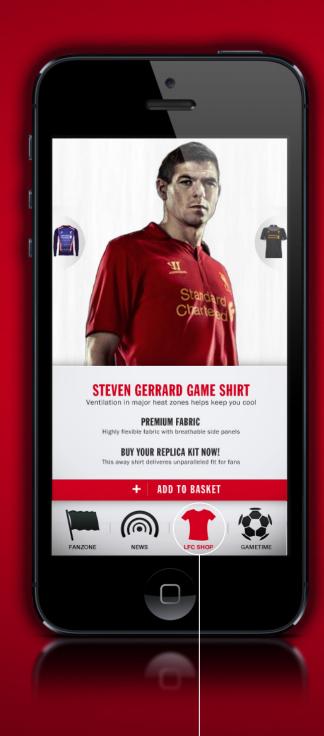




















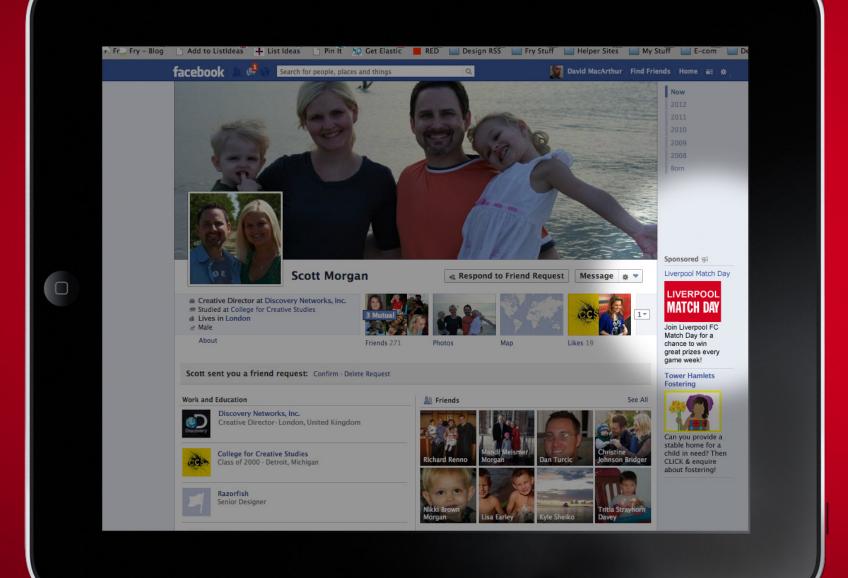
TODD

MATCH DAY AT HOME

Extend game day to fans across the country





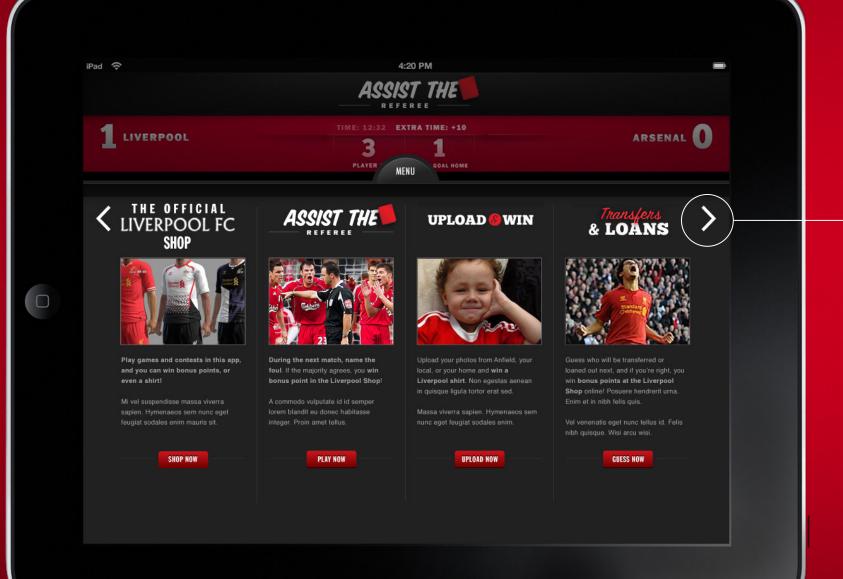




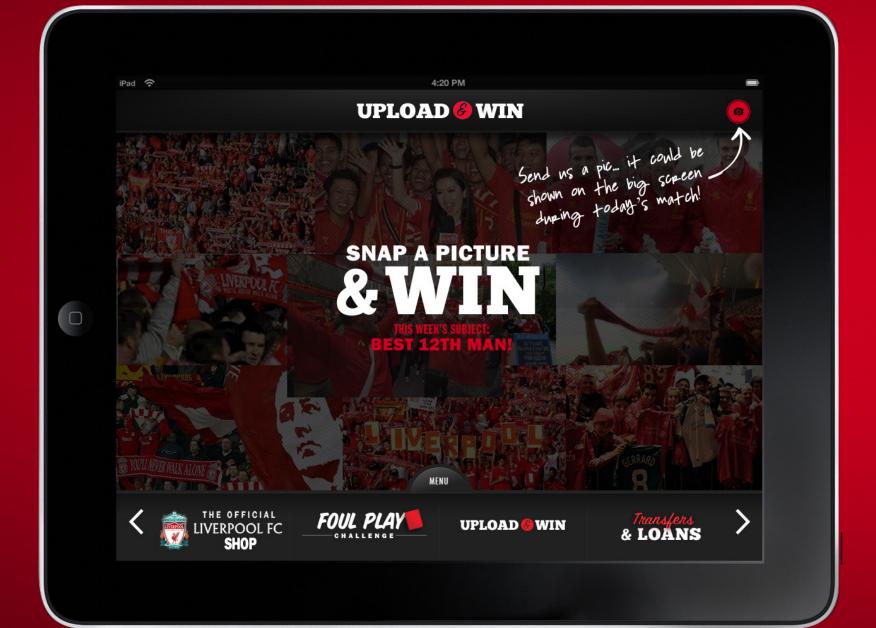




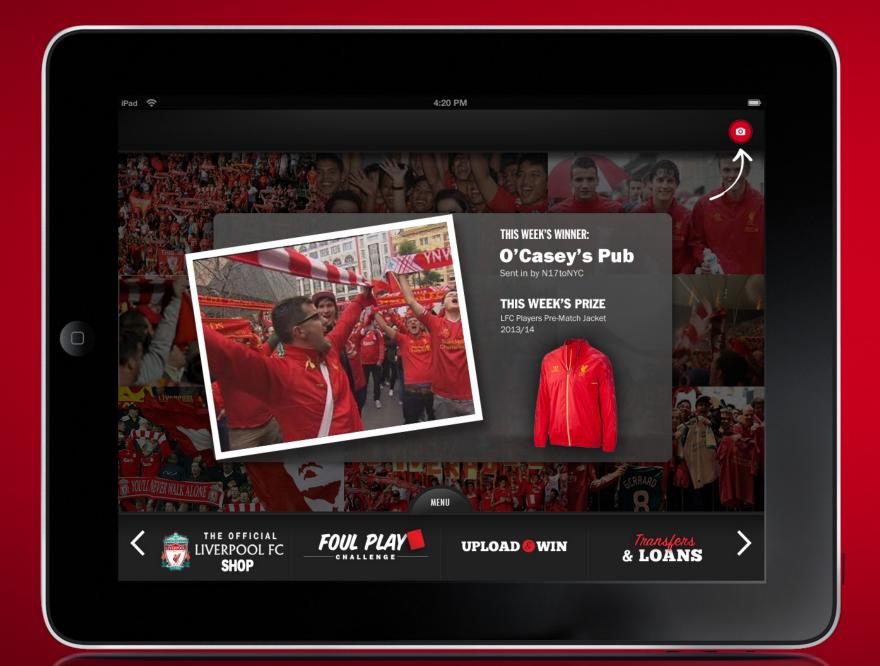














PIPPA

THE GIFTER

Growing the gifting business





FIND IT

WOMEN

Search Liverpool FC Shop

KIDS

SALE

Q



GIFTS

NEW IN

Select a gift option

KIT BUILDER

ACCOUNT ~

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GIFTS FOR WOMEN



GIFTS FOR MEN

SHOP FOR GIFTS BY PRICE

UNDER £15

UNDER £40

OVER £40



LIVERPOOL RED ANVIL TEE

Sed ut perspiciatis unde omnis iste natus error sit accusantium

£20.00

ADD TO BASKET



KIDS LIVERPOOL **MORNI JACKET 2**

Sed ut perspiciatis unde omnis iste natus error sit accusantium

£30.00

ADD TO BASKET



Q

LIVERPOOL IPAD CASE

Sed ut perspiciatis unde omnis iste natus error sit accusantium

£35.00

ADD TO BASKET



LFC BLACK ACCESSORY SET

Sed ut perspiciatis unde omnis iste natus error sit accusantium

£20.00

ADD TO BASKET

FUTURE SCENARIO

Fully integrated game experience

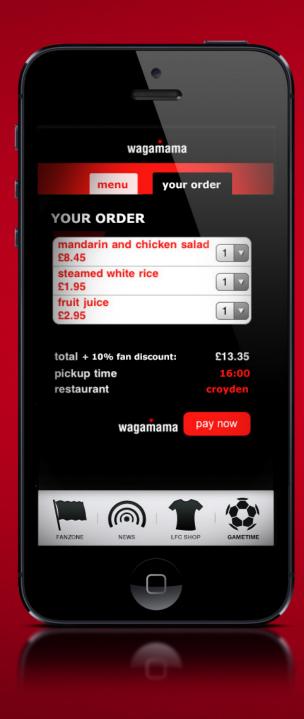




















VISION

An authentic experience that reacts to what's going on in real-time

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Foster engagement and passion that builds life-long fan relationships

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A digital strategy that extends to fans around the world

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Total control over your site/app, business and customer relationships

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APPROACH



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